

FINANCIAL STATEMENTS 2019: CEFLA GROUP SEALS A POSITIVE YEAR AND APPOINTS THE NEW GENERAL MANAGEMENT

Continuing growth for Cefla. Increased turnover with revenues in excess of 585 million, EBITDA margin grows to exceed 50 million

Imola, 01/06/2020 - The 2019 consolidated financial statements confirm a continuing positive yearly trend within the Cefla Group across its 5 Business Units (Engineering, Shopfitting, Finishing, Medical Equipment and Lighting).

Despite the economic slowdown last year, the Imola-based Group has continued to develop, thanks to an investment strategy aimed at enhancing competitiveness in its reference markets.

The Engineering BU, the Medical Equipment BU and the Finishing BU, consolidating and strengthening their 2018 results, have spearheaded the current growth trends which involve margins, EBITDA and EBIT figures. The recently established Lighting BU has increased revenues while the Shopfitting BU has gone through a downturn in 2019; the Group has therefore launched actions aimed at reversing the current trend in its reference market.

Total **revenues** exceeded 585 million euro (+ 5% on the previous year) achieved with a 50% share of exports.

The consolidated EBITDA figure was close to 51 million euro, net of more than 12 million prudential write-downs originating from the difficult global economic scenario in which the Group operates; the Group has nonetheless promoted and financed major capital expenditures on product and process innovation in all BUs, allocating, according to its traditional budget policy, over 12 million euro of its 2019 income statement for product research, development, functional and design improvements, expansion of the product range, re-engineering of processes and projects for the exploration and start-up of new activities.

The Group's **net financial position** shows a positive balance for 38 million euro at the close of the year - a further improvement on the 22 million figure of 2018 despite it being weighed down by almost 11 million due to the new method of accounting applicable to operating leases from 2019, pursuant to IFRS 16.

The **net profit** closing figure is 27 million euro with **total equity** exceeding 254 million, fully funding the fixed and operating capital invested in corporate operations.

Once again in 2019, over 600 intellectual property rights, patents, trademarks and designs have obtained the **Patent Box** prior agreement with the Revenue Agency - acknowledging a constant commitment to Research and Development.



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PRESS RELEASE

On the occasion of the Corporate Assembly meeting to approve the 2019 financial statements, the **new General Manager Paolo Bussolari** was officially presented. Bussolari, who has been with Cefla since 2001 and had managed the Medical Equipment BU since 2013, has managed the Imola Group since March.

President Gianmaria Balducci thanked the 2,000 workers, members, employees and executives for achieving the objectives shared by the Board of Directors, which allowed the Group to strengthen its position within the markets in which it has been operating since 1932.

Cefla has always overcome challenges thanks to its ability to **create value over time** through diversified skills, solidity and capacity for innovation. In 2020, despite the uncertain scenario determined by the Covid-19 outbreak, the Cefla Group will continue to invest in products, technology and customer service while maintaining its closeness to markets in order to seize all future opportunities for recovery.

CEFLA is a multi-business Italian group, founded in 1932 in Imola (Bologna) where it has its head offices and several large manufacturing facilities all over the world. The Group has some thirty facilities (of which about half engage in manufacturing) in numerous countries. Cefla operates in the following specific business areas: ENGINEERING (plant engineering in the civil, industrial and energy sectors); SHOPFITTING (shop equipment and personalised solutions for Retail and Contract); FINISHING (machines and complete plants for coating, finishing and digital printing); MEDICAL EQUIPMENT (for the dental and medical sectors); LIGHTING (company specialising in the development of LED technology). Cefla's strength stems from its founding principles: strategic vision and internationalisation, investment in technology and innovation, equity-related and financial solidity for a constant and profitable growth.

More info on www.cefla.com